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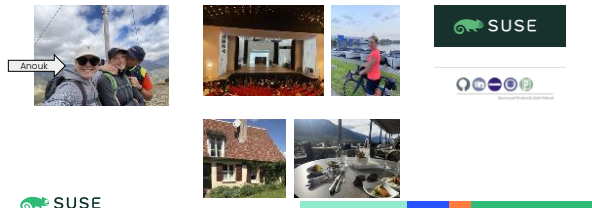
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Who is Marie-Louise van Deutekom?



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### Agenda

1. Introduction:
  - a. Open Source
  - b. SUSE
2. AI & The Future of Work
3. Conclusion: Strategic Opportunity for HR Professionals



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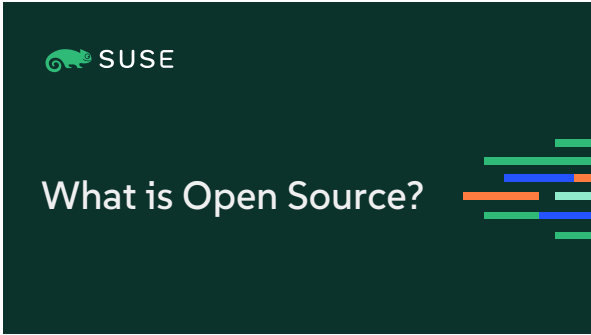
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### Commercial Open Source?

- Availability
- Speed
- Security
- Customer Support
- Subscriptions



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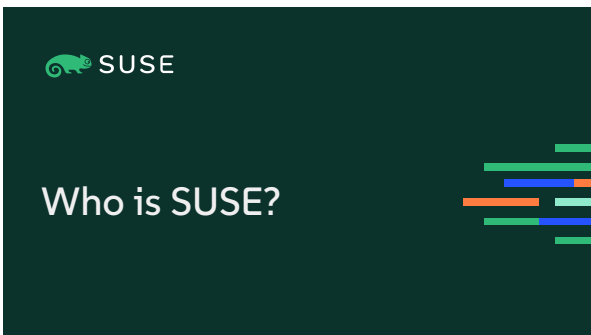
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SUSE values heterogeneity

 We make <b>Linux</b> and manage many	 We make <b>Kubernetes</b> and manage many	 We make <b>security</b> the default
 We make <b>GenAI</b> solutions for many models	 We are pioneers in <b>edge</b> technology	 We deliver world-class <b>support</b>



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SUSE Financials at a glance

 <b>1992</b> Founded in Nuremberg	 <b>HQ</b> Luxembourg	 <b>40</b> Offices	 <b>2,600</b> Employees	 <b>90%+</b> Of the world's leading companies rely on SUSE
 <b>\$700m+</b> Revenue	 <b>30%+</b> EBITDA margin	 <b>Growth</b> Double Digit YoY	 <b>10,000+</b> Enterprise Customers	
				<b>10/10</b> of the largest Automotive companies
				<b>13/15</b> of the largest Pharmaceutical companies
				<b>14/15</b> of the largest Aerospace companies
				<b>13/15</b> of the largest Factory companies



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**Choice**

**Innovation**

**Trust**

**Community**

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### AI @ SUSE

- 1. Product Development
- 1. Customer Experience
- 1. Internal processes & data analysis



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### The Future of Work: Key Skills



- Continuous Learning - Relevance
- Emotional Intelligence



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### AI Generated Examples



create a picture for a sunny Tuesday morning including a message for my friend about the upcoming talent review and include a cartoon character



SUSE

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### Humans vs. Machine

Question: Can I put my elephant into your fridge?

Answer: Where on earth did you get that elephant???

Can I put my elephant into your fridge?

There's a lot of questions when I appreciate the human, creatively speaking, so you can't put an elephant in the fridge. Here's why:

- Elephants are incredibly large animals. Even a baby elephant would be far too big to fit inside a standard refrigerator.
- Refrigerators are designed for food! Refrigerators are built to store food and keep it cool. It's never large animals.
- Ethical considerations: It would be extremely cruel and harmful to confine an elephant in such a small space.



SUSE

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### Infrastructure for the Future of Work

- Technical Infrastructure
- Legal Framework
- People Framework
  - Values
  - Collaboration & Performance
  - Learning



SUSE

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People Framework



- Choice
- Innovation
- Trust
- Community



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**Our Competencies** 

Adaptable Resilience	Leading &
Analytical Reasoning & Decision Making	Developing People
Execution	Learnability
Influencing with Empathy	Self-Awareness
	Strategic Thinking with Business Acumen



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Strategic Opportunity for HR Professionals

- Focus on relevance & ownership
- Create an infrastructure for Emotional Intelligence (EI) and continuous learning.
- The role of HR professionals is only getting bigger!



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